



Manufacturing, Retail and Logistics Solution



In today's business world, a scalable business management solution is a must.

**WINPOS-3000™**

Business Management System

**Aptus Systems Inc.**, a business management solutions provider, has a strong anchor with products and services in both the retail and the distribution sectors in North America. We have installed over thousands of WINPOS-3000™, the point of sale application. The application allows a business to keep track of sales, inventory, accounting, customers and vendors profiles and **virtually anything else seem essential to keep track of.**

As business expands to more than one location or facility, it becomes difficult to monitor each store operation. With WINPOS-3000™ powerful remote access module, an entrepreneur is able to keep an eye on those details via the internet. Unlike web base software, there is absolutely no fear of hacker under tight constraint on security. The database management is even more valuable where management reports generated are necessary to analyze business performance.

### **Developed for multi-store retailers, multi-warehouse wholesalers**

With WINPOS-3000™ Business Management Software, you can:

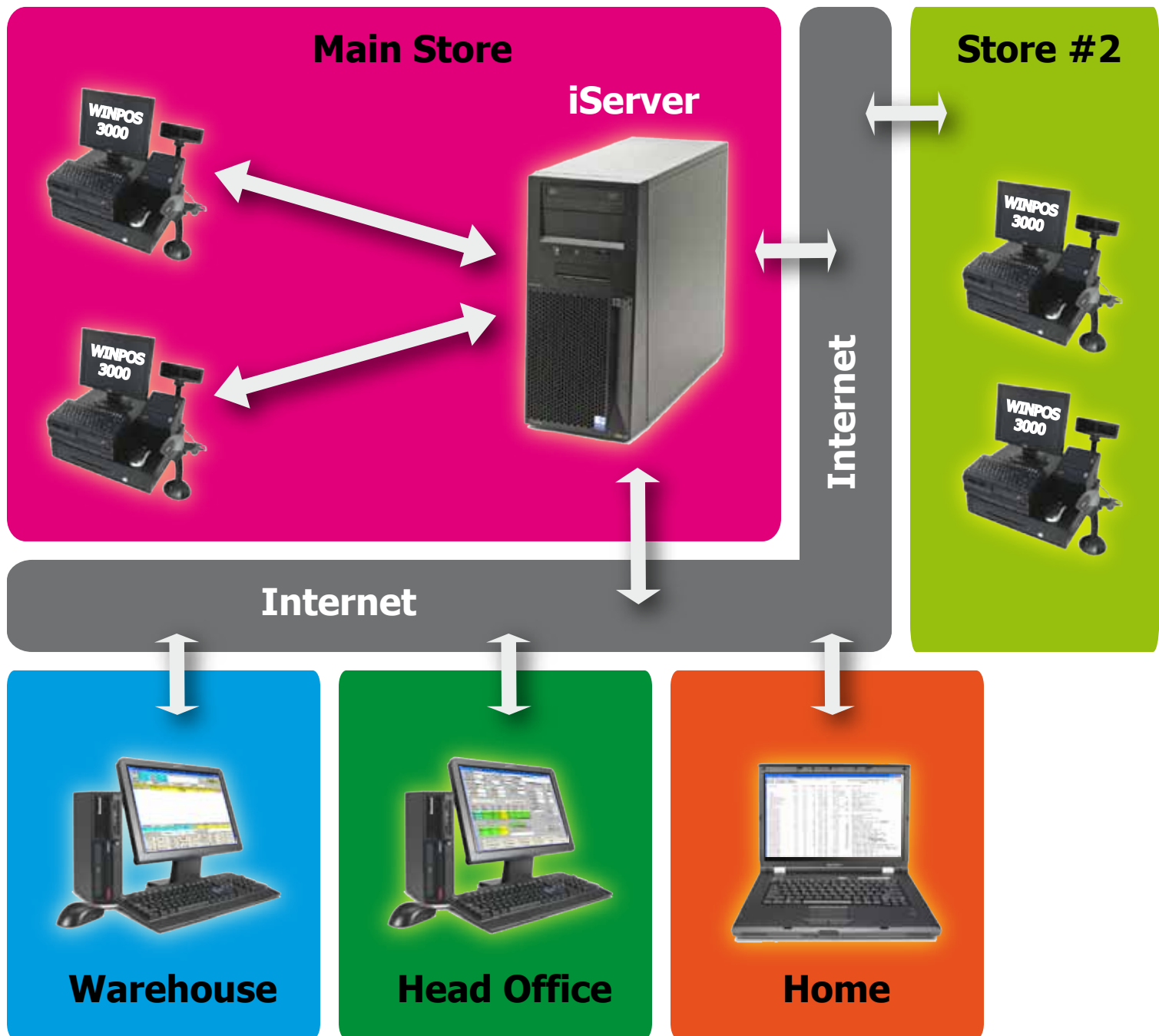
- Connect **retail and wholesale operations** with an end-to-end solution
- Manage customer **sales history**
- **Stock transfer** for inner warehouses or retailers
- **Catch weight**, different unit of measurement
- Inventory, customer **data synchronization**
- Fully integrated with **accounting** – AR/AP/GL
- Management reports with export data options
- **Remote access** for real time information
- **Minimize down** time

Aptus has a team of professional consultants provide second to none technical support. We ensure a seamless system migration. We constantly strive to improve our 24/7 technical support.





## Typical example of server/client setup of WINPOS-3000™ and iServer



## Improves productivity and business performance

### Increase knowledge of operations

Analyze, and print daily sales reports by employee, POS station, invoice number, as well as close cashier shifts quickly and accurately. Share data across multiple store locations for different views of your business anytime and anywhere.

### Make fast, informed decisions

Access and analyze current, detailed data across your entire business. Users can evaluate sales volume, to better allocate staff, track results from sales and stock level.

### Improve inventory and supplier management

Replenish stock efficiently and negotiate volume purchasing price by monitoring items selling runway and supplier purchase histories.

### Reduce inventory costs and out-of-stocks

Maintain tighter control over inventory with minimum stock levels, and the ability to transfer inventory across stores. Review purchasing histories with cost and quantity, make it easy to select suppliers who offer the best services and the lowest prices.

### Offer superior customer service

Respond quickly to customer needs with efficient, personalized service that can turn a single purchase into a lasting and profitable customer relationship. Associate can expedite checkouts, target customer preferences to offer up-sells, cross-sells and implement automatic discounts for frequent shoppers.

|                              | WINPOS Real-time Mode  | Other Companies  |
|------------------------------|--|--|
| Data Transfer                | <ul style="list-style-type: none"> <li>★ Via Internet</li> <li>★ Utilizes high speed broadband connection</li> </ul> | <ul style="list-style-type: none"> <li>— Via telephone line, FTP or diskette</li> </ul>                |
| Local Shop Inventory         | <ul style="list-style-type: none"> <li>★ Real-time update</li> </ul>   | <ul style="list-style-type: none"> <li>— Real-time update by shop invoice and purchase only</li> </ul> |
| Other Shops Inventory        | <ul style="list-style-type: none"> <li>★ Real-time update</li> </ul>   | <ul style="list-style-type: none"> <li>— Wait until next data transfer</li> </ul>                      |
| VIP Points, Other Shop Sales | <ul style="list-style-type: none"> <li>★ Real-time update</li> </ul>   | <ul style="list-style-type: none"> <li>— Wait until next data transfer</li> </ul>                      |

## Vertical solutions – specialized retailer / wholesaler

If you are a small to medium retailer or a chain store searching for a scalable, yet powerful computerized solution to manage your day to day tasks, you are likely having difficulty finding one that is suitable both in value and functions. WINPOS-3000™ Business Management System provides specialized retail bundles.

### Apparel / Fabric

Apparel or fabric retailers know that to be profitable they need to make the wise buying decisions. Keep inventory control with using matrix, buying and selling in different type of measurement is the key to success. With multi-locations, a well inventory control system includes inter location inventory transfer, customer credit check, new items are all key element to provide personalized service that build customer loyalty.

### Fish, meat & poultry Processing

Unique and complicated in the food processing or wholesale industry, the major features are the ability to keep track of all sold items using the assigned LOT numbers. Users can view the stock availability at a glance. The shipping crew can assign tracking routes to improve logistics. WINPOS-3000™ Business Management System for the food industries provides.

### Beauty Supplies

For beauty supplies retailers, business success depends on the ability to keep shelves stocked with seasonal, fast-moving, profitable products and to maintain tight control over supplier relationships. WINPOS-3000™ provides efficient, knowledgeable service that assures customers will have the items they want, when they want them. It is the famous inventory theory – “Just in time inventory”.

### Electronics goods with serial numbers

Manufacturers offer rebate to electronic retailers. A point of sale report with sold items, and serial numbers are needed to claim rebate. WINPOS-3000™ Business Management System serialized items function provides accurate reports on item availability and status. A concise checking mechanism ensures serial numbers are tracking without errors.





As a successful produce retailer, you need to keep inventory moving at top speed, as well as on the ability to view sales trends. Features including unit of measurement, weight items, UPC items that are build in WINPOS-3000™ Business Management System. A top-tier database ensures a stable structure to handle thousands of sales transactions.

In today's economy, the number of consignment retailers is on the rise. The success of the business is a fully management inventory with split payment system. WINPOS-3000™ Business Management System has payment tool to pay out consignee when the contract is up. Each consign item has its own unique barcode as an identifier. A solid tracking inventory is in place to ensure all consignees are paid promptly without errors.

For businesses that focus on providing services, and package deals, WINPOS-3000™ Business Management System support store operations that run as pure as cleaning milk, with facial packages tailored to your store's needs, service tracking and accommodate fast changes. It helps you giving customers a seamless buying experience, while identifying the best customers and keeping them coming back.

Freight Forwarders whose operation involve air import / export, air consolidation, ocean import / export, EDI to major airlines booking and accessing the same database globally. Cargo-3000 can be linked directly EDI to Cathay Pacific Airways Ltd. Cargo-3000 has build in over 50 different documents for North America custom.

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## WINPOS-3000™ Features at a Glance

### Sales Order

- Average/ FIFO/ Actual Costing
- Quotation/ Sample Order
- Sales Order/ Invoice
- Allow Quantity Oversold
- Sales History in Sales Order
- Back Order
- Cost Sheet
- Packing List/ Delivery Note
- Delivery/ Installation Booking
- Multi: Size, Color, Barcode, Image
- Multi: Department, ETD, Delivery Address
- Multi: Currency, Discount, Other Charges
- Multi-Dimensional Pricing
- Multi-Dimensional Matrix BOM (Garment)

### Purchase

- PO Preparation/ PO Draft/ PO/ Back Order
- Purchase by dept/ purchaser
- Material Requirements Planning (MRP)
- Replenishment Request/ Commission Processing
- Goods Receive Note/ IQC
- Supplier Invoice
- Manual Modification of Next Purchase Receive Number
- Easy Loading of Matrix Items in PO

### Retailer Specific Features

- Quick Sales
- Sales Invoice (3")
- Layaway
- Cash Register Open/ Close Record
- Referral Program
- Royalty Customer Points System
- Allow Creation of Service Packages
- Quick Purchase

### Customer/ Supplier

- Discount Price Setup
- Payment Term Setup
- Sales Call Reminder
- Sales Detail History
- Salesman Assign
- Purchaser Assignment
- Customer Note
- Auto Assign Customer ID
- Multi Currency
- Multi AP Info
- CRM: member management, bonus point
- Multi-contacts/ Multi-shipping addresses
- Customer credit limit/ supplier purchase outstanding
- Real-time inquiry on customer/ supplier transaction history
- Taxes, environmental fees, levies, etc.

### Inventory

- Sales and Purchase Tax Setup
- Special Price in Period of Time
- Lot No./ Batch No./ Bin No./ Serial No.
- Real Time Inventory Info Inquiry/ Stock Movement Info
- Auto Assign Inventory Item Code/ Auto Price Calculation for Broken Case Items
- Unlimited Level BOM (Bill of Materials)
- Matrix Table/ Category, Sub-Category, Group, Sub-Group)
- Unit Cost Integrated with PO
- Adjustment Modes (Bad Stock Register, Write-off, Reuse, Lost, Temporary Use, Internal Transfer, Repair, etc.)
- Stock Level Tracing (Real-time/ Month-End/ As At Date/ Active/ Inactive)
- Inventory with Web Data Export/ Inventory Physical Count Sheet
- Re-Order Quantity
- Barcode Stock Take
- Multi Unit of Measurements

### Wholesaler Specific Features

- Sales Quotation
- Sales Master Pick Slip
- Sales Pack Slip
- Sales Invoice (Letter Size)
- Credit Note/ Debit Note with Return Reason and Inventory Control
- Enable Truck Routing Function
- Purchase Order Update from Clearing Account
- Freight Allocation
- Automatically Allocate Total Cost to Processed Items
- Pick Sequence Assignment
- Tariff Code for Importing Company
- Print Price List
- Label Printing for Catch Weight Items
- Lot Number Tracking
- Keeping Track of Sold Inventory and Store in the Warehouse
- Multi Warehouse up to 4 Locations

### Accounting

- Account Receivable/ Account Payable/ General Ledger
- User definable unlimited Chart of Account
- Support multi-Company/ Department and Consolidation
- Multi-dimensional Profit Centre (company/ dept./ shop/ category...)
- Project costing, yearly/ monthly fee management
- Budgeting/ Balance Sheet
- Bank Reconciliation
- Currency Revaluation
- Fixed Assets Management
- Deposit Handling
- Cheque Printing
- Available in multiple languages

**Built-in barcode  
label printing**



Coffee Brew Machine  
Price: \$192.00



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## Grows with your business

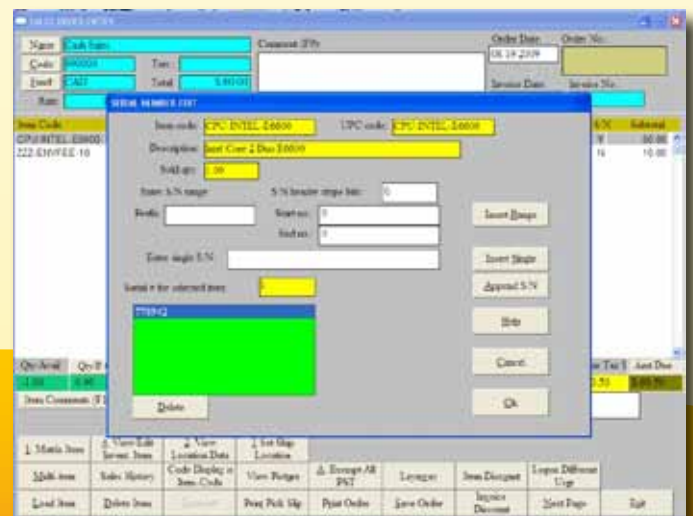
Ready to expand business with additional counter or a new store? Retailer can keep the same software and system as your business grows into multiple stores with WINPOS-3000™ remote access and multi location module. As you add new customers, products, suppliers or sales transactions to your system, top tier Sybase database technologies let you store virtually unlimited amounts of information.

## Invest in your business, not in IT support

Aptus offers pre and post sales service support. Our professional IT staffs can provide support and assistance with customizing, integrating and scaling your solution. IT staffs speak more than one foreign languages to eliminate culture differences. Our unique Remote Support resolves user inquiries by illustrating at user's own computer. We serve customers in North America and Asia Pacific, the 24 hour cycle.

## Technology that is expandable and easy to maintain

- WINPOS-3000™ Business Management System is expandable to hundreds of concurrent users
- Runs with Microsoft Windows family
- Supports Point of Sale devices – receipt printers, cash drawers, bar code scanners, bar code printers, in counter scale and scanners, pole displays, programmable keyboards, touch monitors, and more
- Integrates to web site with uploading data onto web pages



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